FISCAL Q2 2017 PERFORMANCE

Q2 PERFORMANCE OVERVIEW

SALES
+6.2%
from Q2 2016 to $28.1 billion

COMPS
+6.3%
from Q2 2016

U.S. COMPS
+6.6%
from Q2 2016

DILUTED EPS
+14.2%
from Q2 2016

TOTAL COMP TRANSACTIONS
+2.6%

COMP AVERAGE TICKET
+3.6%

U.S. TRANSACTIONS

Tickets > $900
+12.4%

Key Big Ticket Drivers

Appliances | Flooring | Pro-Heavy Categories

DEPARTMENT TRENDS

ALL MERCHANDISING DEPARTMENTS HAD POSITIVE COMPS

Above Company Average

- Lumber
- Electrical
- Tools
- Flooring
- Building Materials
- Appliances
- Indoor Garden
- Décor

CANADA & MEXICO

POSITIVE COMPS*

*Positive comp growth in local currency

ONLINE

SALES GROWTH: ~23%

ONLINE: 6.4% of total sales

KIDS WORKSHOPS

Celebrated 20TH Anniversary

UP NEXT IN Q3 2017

ONLY@HD

PPG Timeless One-Coat Coverage

LifeProof Vinyl Plank Flooring

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