Q4 2014 PERFORMANCE*

Q4 PERFORMANCE OVERVIEW

SALES	COMPS	U.S. COMPS	DILUTED EPS
+8.3% from Q4 2013 to $19.2 billion	+7.9% from Q4 2013	+8.9% from Q4 2013	+43.8% from Q4 2013

+4.9% TOTAL COMP TRANSACTIONS

+2.9% COMP AVERAGE TICKET

Q4 U.S. TRANSACTIONS BY THE NUMBERS

TICKETS < $50 +3.1%

TICKETS > $900 +10.3%

Key Drivers:

Broad growth across all geographies and entire store

Q4 HIGHLIGHTS

BLACK FRIDAY

BIGGEST SALES DAY IN HISTORY

100% OF STORES Qualified for Profit Sharing in the second half of 2014

LARGEST SECOND HALF PAYOUT TO DATE

Launched Next Generation

FIRST PHONE 2.0

ALL 19 U.S. REGIONS

Posted mid single-digit comps or better in Q4

FISCAL 2014 HIGHLIGHTS

$83.2 BILLION IN SALES

Up 5.5% from Fiscal 2013

New transaction record with over **1.4 BILLION TRANSACTIONS**

COMPS UP 5.3% FROM FISCAL 2013

+36% from FY 2013

ONLINE SALES GREW OVER $1 BILLION

CATEGORY TRENDS

Categories Above Company Average

All Merchandise Departments had **+ COMPS IN Q4**

- Tools
- Hardware
- Lumber
- Lighting
- Building Materials
- Millwork
- Bath
- Kitchen
- Décor

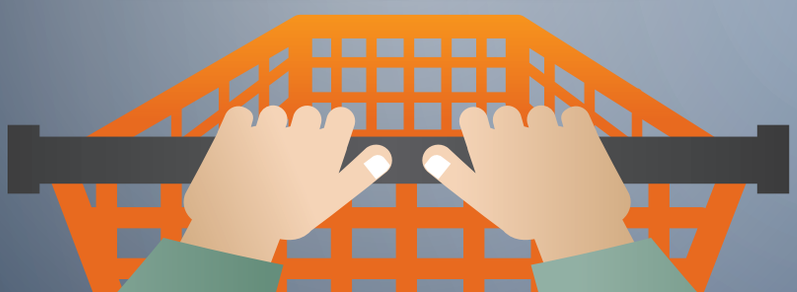
UP NEXT IN Q1 2015

Launch of new **Paint Color Solutions Center**

New Product in **Grills, Patio** and **Garden**

- Exclusive Brand Launch with **Nexgrill**
- New Patio Collection from **Brown Jordan**
- **Vigoro's** New Colored Mulch

Spring **Black Friday**



For more company news visit **builtfromscratch.homedepot.com**

Click here for Earnings Press Release and Transcript.

*Results are for Q4 FY 2014